

**RESUME**  
**CANDIDATE FOR MEMBER OF THE BOARD OF DIRECTORS**  
**ALMACENES ÉXITO S.A.**

**FELIPE AYERBE MUÑOZ**



**PROFILE**

Lawyer and Doctor in Business Law at Universidad de los Andes, with Arbitration and International Law studies, as well as Common Law studies at the University of New York. He has participated as major advisor in different M&A processes of large corporations such as: Carulla Vivero and Almacenes Vivero S.A.; Carulla Vivero S.A. and Surtimax; Productos Yupi S.A. – McKain and Yupi Ecuador, among others.

He has been a legal advisor for various companies regarding issues related to acquisitions, stockholder contracts, and stockholder representations. This position has allowed him to generate value due to its expertise in Financial, Business and Corporate Law. He has been chairman of the Boards of Carulla Vivero S.A. and Banco Andino; and member of the Boards of Aseguradora del Valle and Compañía de Financiamiento Comercial Internacional. He is currently a member of the Board of Directors of Banco de Occidente and Almacenes Éxito S.A.

**EDUCATION**

<b>Degree</b>	<b>Institute</b>	<b>Date (year)</b>	<b>Title/Distinction</b>
Phd	Universidad de los Andes		Phd in Business Law
Specialization	Skadden,Arps, Slate, Meagher & Flom Llp (New York)	2003	International Arbitration
	American Legal Institute (ALI) (Nueva York)	2002	International and/or Global Legal Practice
	University of Nueva York	1981	Common Law for foreigner Lawyers

Undergraduate	Universidad de los Andes	1974	Lawyer
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**Other studies:** University of Harvard, Summer School Program. (1978 and 1979).

## PROFESSIONAL EXPERIENCE

- Ayerbe Abogados – Colombia: Senior Lawyer. 1974 - present.
  - Senior Advisor of Bancol S.A., support and legal advice throughout the process of the acquisition of **Banco de Colombia S.A.** of FOGAFIN. (Privatization).
  - Advisor of the Gilinski Group in the sale of **Banco Andino S.A.**
  - Banco Andino Advisor, for financing the solidary sector in the acquisition and privatization of **Termocartagena S.A. E.S.P.**
  - Consultant of Kpm & Maruvenni Consorcio in the creation of the **Thermovalle S.A. E.S.P.** (Privatization).
  - Advisor of the company Propal S.A. in the acquisition of **Papelcol S.A.** (Privatization).
- Johnson & Johnson International – EE.UU: Intern Lawyer at the Legal Department. 1979 – 1980.

## PROFESSOR

- Universidad San Buenaventura – Cali –Colombia:
  - Professor of the Specialization Course in Business Law, second semester of 1990.
  - Professor of Arbitration Law, first semester of 1986.
  - Professor of Public Finance, second semester of 1973.
- Universidad de los Andes: Instructor of the Legal Obligations subject (second semester, 1973).

## PUBLICATIONS

- AYERBE MUÑOZ, FELIPE: “*Empresas Multinacionales Andinas*” Edited by Universidad de los Andes. June of 1.993.
- AYERBE MUÑOZ, FELIPE:” *La Fiducia Mercantil. Algunos Aspectos de relevancia en la legislación colombiana.*” Universidad de Los Andes, Law School, 1.974.
- CIRCULAR AYERBE ABOGADOS: Managing Editor of the bi-monthly circular of AYERBE ABOGADOS, for clients on current legal issues of both new legislation and court orders. 68 circulars have been produced since 2003 under his direction.

## BOARD OF DIRECTORS/COLLEGIATED BODIES

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### **President of the Board of Directors:**

- Carulla Vivero S.A. Colombia. 2002 – 2007.
- Banco Andino de Colombia. 2007 – 2008.

### **Member of the Board of Directors:**

- Almacenes Éxito S.A. Colombia. 2012 –. present
- Banco de Occidente S.A. Colombia. present.
- Compañía de Financiamiento Comercial Internacional S.A. Colombia. 1995 – 1997.
- Aseguradora del Valle S.A. Colombia. 1995 – 1997.
- Plásticos Flexibles S.A. (1999-2008).
- Coldecom & Cia S.C.A. (Distribuidora Licores Caldas) (1999-2008).
- Productos Yupi S.A. (1999-2008).
- Ingenio Melendez S.A. (1995-2000).
- Constructora Melendez S.A (2000-2009).

### **Member of Directors' Council or Collegiate Body**

- Director of the Fundación Colgate Palmolive Colombia. 1998 – present.

## Languages

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- Spanish.
- English.