

Grupo Éxito Financial Results

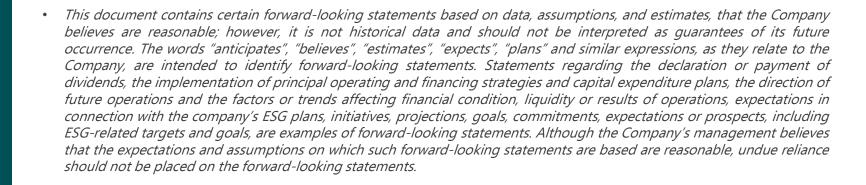
2Q/1H25

August 14, 2025





Note on forward looking statements



- Grupo Éxito operates in a competitive and rapidly changing environment; therefore, it is not able to predict all the risks, uncertainties or other factors that may affect its business, their potential impact on its business, or the extent to which the occurrence of a risk or a combination of risks could have results that are significantly different from those included in any forward-looking statement. Important factors that could cause actual results to differ materially from those indicated by such forward-looking statements, or that could contribute to such differences, include, without limitation, the risks and uncertainties set forth under the section "Item 3. Key Information D. Risk Factors" in the Company's registration statement on Form 20-F filed with the Securities and Exchange Commission on April 30, 2025.
- The forward-looking statements contained in this document are made only as of the date hereof. Except as required by any applicable law, rules or regulations, Grupo Éxito expressly disclaims any obligation or undertaking to publicly release any updates of any forward-looking statements contained in this press release to reflect any change in its expectations or any change in events, conditions, or circumstances on which any forward-looking statement contained in this document is based.
- Reconciliations of the non-IFRS financial measures in this webcast are included at the appendices to this webcast presentation.
- Figures expressed in Colombian pesos in this presentation follow the short-scale convention. Accordingly, billions refer to thousands of millions and trillions refer to millions of millions.







Agenda

- Words from our CEO, Mr. Carlos
 Calleja
- Closed process of ADS and BDRs
- 2Q/1H25 Operating and Financial Highlights
- Performance by country
- Conclusions and Q&A session





Words from our CEO Mr. Carlos Calleja

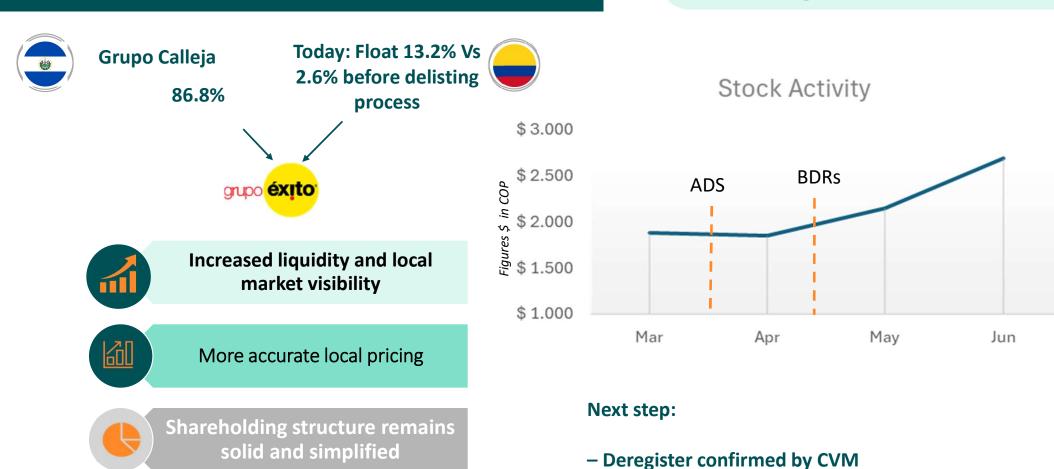




Closed process of ADS and BDRs

Milestone achieved: Float consolidated in Colombia

Closed Delisting process



Deregister request SEC





2Q/1H25 Operating and Financial Highlights

Consistent growth of top line allowed double-digit growth of EBITDA

Operating Performance



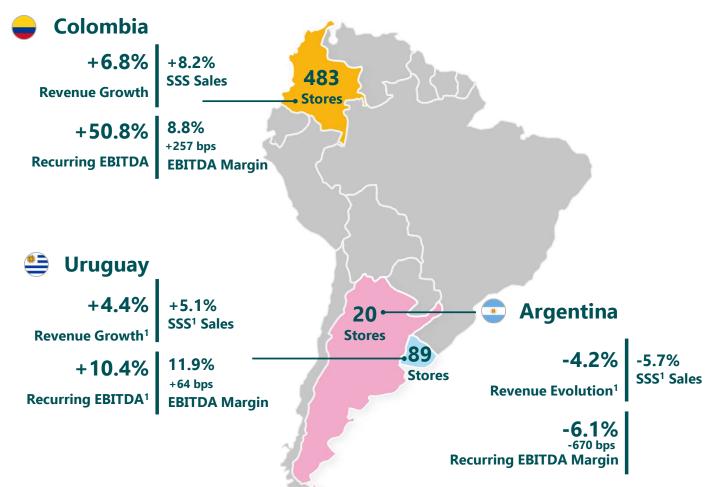
2Q25







+36 LTM store from openings, conversions and remodelings



Net result turn-around to a historic positive margin (2.8%) in a second quarter

Consolidated highlights¹





Key Highlights

- Net result in 2Q25 of COP \$146.9 B from COP -\$18.7 B in 2Q24:
 - Operational performance improvement
 - Efficiencies in financial cost
 - Improvements in Tuya results
- Recurring EBITDA² COP \$452.2 B grew by +32.3% with a consistent QoQ improvement, reaffirming the ongoing strategy
- **Net Debt / EBITDA ratio of 0.9x** reflects strong operational performance and efficient cash generation during the 2Q25
- LTM store expansion³: 36 stores intervened (Col 35 and Uru 1)

 Closure of underperforming stores

Notes: (1) Consolidated results from Colombia, Uruguay and Argentina, eliminations and the FX effect of -3.0% at Net Revenue and -0.4% at Recurring EBITDA during 2Q25 and -2.1% and -0.9% respectively during 1H25. (2) Recurring EBITDA refers to Earnings Before Interest, Taxes, Depreciation, and Amortization adjusted by other non-recurring operational income (expense). (3) Expansion refers to stores from openings, reforms, conversions and remodellings.





Performance by country

Consolidated Net Result consistent improvement due to strong and solid strategies across the region

Financial growth model



	1Q25	2Q25	1H25
Net Revenue	+3.9%	+5.8%	+4.7%
	Excl. FX	Excl. FX	Excl. FX
Gross Profit	+52	+4	+29
	bps	bps	bps
Expenses	+61	+212	+135
	bps	bps	bps
Recurring EBITDA	+114	+195	+154
	bps	bps	bps
Financial Cost	+14	+13	+14
	bps	bps	bps
Net Result	1.7%	2.8%	2.3%
	+244bps	+319 bps	+281 bps



Top line grew by +5.8% excl. FX mainly boosted by Colombia performance

Net Revenue Growth Drivers





89% of the contribution came from Colombia, following by Uruguay and Argentina with the remaining 11%

Notable results in sales confirming the strategic focus on strengthening our actual store portfolio

Strategic focus in Colombia



2Q25



Net Sales COP \$3.7 T (+6.9% vs 2Q24)







13.9% **Omnichannel** Share

+5.3% +11.3% Food Non-Food category category

SSS per banner



Banner Unification



40 Stores intervened

+6.8% sales evolution since implementation

Saving levers



Thematics days

12.7% share in fresh category in1H25

"inSUPERables"

+13.6% growth in 1H25

"ImPRECIOnantes"

New commercial initiative

Assortment



+30% increase in SKUs available on-the-shelf

6% share of new SKUs on **FMCG**

Notes: SSS in local currency, include the effect of conversions and exclude the calendar effect of -0.76% in 2Q25 and -0.34% in 1H25 (1) The segment includes Retail Sales from Surtimax, Super Inter and Surtimayorista brands, allies, institutional and third-party sellers, and the sale of property development projects (inventory) of COP \$2.8 B during 1H24 vs COP \$3.8 B during 1H25.

Complementary business as the key contributor to margins gain

Complementary business

Real Estate Business



+807,500 sqm of GLA (71.9% VM)

Occupancy rate¹ 97.5% (vs. 97.4% YoY)

Revenues from rental and administrative fees +12.6% in 2025

Viva Malls² in 2Q25:

- Net revenue growth +13.7%
- Recurring EBITDA margin at 78.6% (+257 bps vs 2Q24)

— Financial Retail



Stock

1.3 M Cards

Improved NPL30 (-550 pbs vs Jun-24)

Income from associates of COP \$19.9 Bn in 1H25 (+ COP \$71.4 Bn vs 1H24)

Loyalty



8.3 M

Clients with habeas data (+11.6% vs. Jun-24)

6,144

Allied brands (+383 vs 1Q25)

55%

Redeemed points in Éxito

Consistent expenses reduction QoQ and mitigating the inflationary pressures

Expenses evolution in Colombia



2Q25

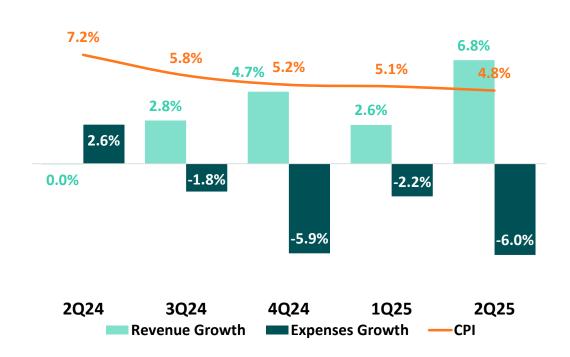
-6.0% decrease in expenses



Inflation as of December 2024



Minimum wage increase for 2025



Key Results & Actions

Efficiencies for COP \$191 Bn during 1H25

- Enhanced Margin driven by cost reduction strategies
 - Logistics efficiencies
 - Shrinkage levels reduction
- Corporate structure simplification
- Energy efficiency measures
- IT cost optimization

Double-digit growth of Recurring EBITDA +50.8% vs 2Q24

Highlights 2Q25

Expenses:



 Sales: consistent growth allowed +6.9%, due to success commercial strategy



growth

 GP: margin gains (+59 bps in 2Q25) reflected cost efficiencies mainly in logistic



+236 bps in 2Q25

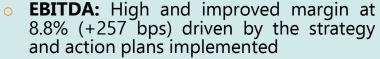
• FRITDA: High and improved margin at

Efficiencies

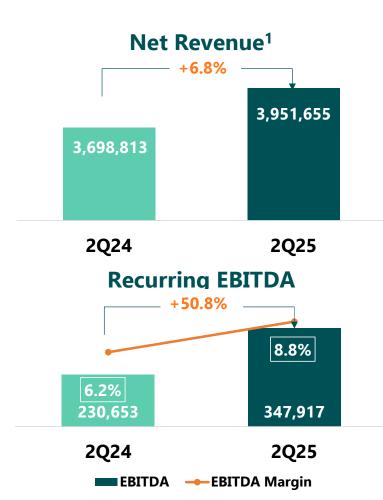
structure led to a margin improvement of

and

leaner



Colombia result



Consistent performance as the most profitable operation of the Group

Strategic focus in **Uruguay**









 $+8.1\%^{1}$ Omnichannel arowth





 $-2.7\%^{1}$ Non-Food category



46%

36%

15%

3%

Devoto Disco

Geant

Convenience & other

Commercial strategy

"Salón del vino" 24th edition grew +15% in sales vs 2024

Commercial initiatives under implantation: increase assortment and saving levers

Key actions

Costs control and expenditure efficiency

3 Closure of convenience underperforming stores



Solid growth with healthy margins during 2Q25 allowed an extraordinary 1H25

Highlights 2Q25

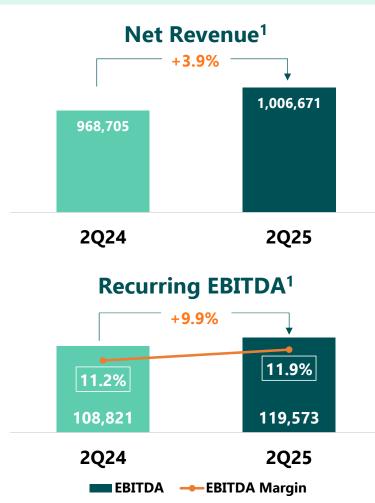


- Revenues: consistent mid single digit growth in local currency
- GP: Revenue growth allowed cost dilution, while tighter shrinkage control drove gross margin to 36.4%
- **Expenses:** successfully controlled indexed expenses drove a marginal growth of 1.2% and improved margin by 74 bps vs 2O24
- **EBITDA:** Higher GP and expenses reduction allowed the best margin of the group with +64pbs of improvement









Focused on a leaner retail operation and preserve the Real Estate contribution

Strategic focus in Argentina







7 Strategic stores intervened aiming to increase sales per sqm and optimizing retail premises area during 1H25

4 underperforming stores closed in 2Q25 of miniwholesale formats

Key Actions

- Shrinkage levels reduction
- Leaner structure
- Logistics cost efficiencies
- Debt under restructuration



Asset: 14 shopping center

GLA: 189,987

Occupancy Rate: 94.6%

Collection Rate: 98.2%



Lower sales partially compensated by the RE performance and double-digit expenses decrease

Highlights 2Q25



- Revenues: Real estate grew above inflation in local currency for 2Q25 and partially compensated lower sales trend.
- GP: Decreased due to a lower consumption trend affecting margins.
- Expenses: The double-digit reduction during 2Q25 was driven by the successful execution of efficiency initiatives.

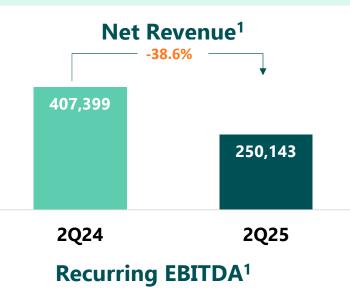
+67.2%

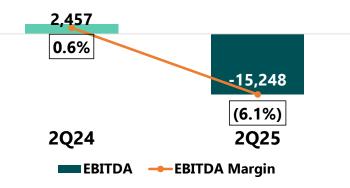
Real Estate
Growth.²

 EBITDA: Decreased sales and lower GP drove EBITDA into negative figures.

Argentina result







Strong result reported and consistent QoQ improvement reaffirming the ongoing strategy

in COP T	2Q25	2Q24	% Var	% var exc. FX
Net Revenue	5.21	5.07	2.6%	5.8%
Gross profit	1.34	1.30	2.8%	6.8%
Gross Margin	25.6%	25.6%	4 bps	
Total Expense	(1.06)	(1.14)	(7.1%)	(2.7%)
Expense/Net Rev	(20.3%)	(22.4%)	212 bps	
Net Result	0.15	(0.02)	NA	NA
Net Margin	2.8%	(0.4%)	319 bps	
Recurring EBITDA	0.45	0.34	32.3%	32.8%
Recurring EBITDA Margin	8.7%	6.7%	195 bps	

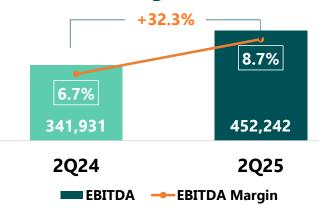
1H25	1H24	% Var	% var exc. FX
10.61	10.35	2.5%	4.7%
2.72	2.62	3.7%	6.6%
25.6%	25.3%	29 bps	
(2.24)	(2.33)	(3.6%)	(0.6%)
(21.2%)	(22.5%)	135 bps	
0.24	(0.06)	NA	NA
2.3%	(0.5%)	281 bps	
0.82	0.64	27.8%	29.0%
7.8%	6.2%	154 bps	

Highlights 2Q25

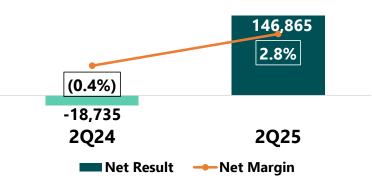
- **EBITDA:** Historic margin (8.7%, +195 bps vs 2Q24), the best second quarter in the last decade driven by double-digit EBITDA growth in Colombia and Uruguay.
- **Net Result:** +COP \$165.6 Bn vs 2Q24 driven by operational performance, lower financial costs and contribution from joint ventures, with a record second quarter margin since 2Q18.



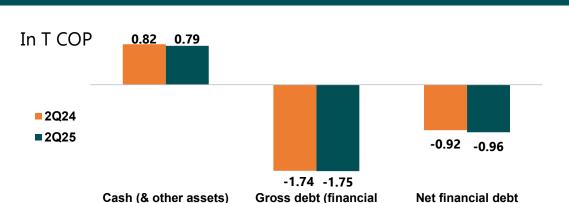
Recurring EBITDA¹



Net Result¹

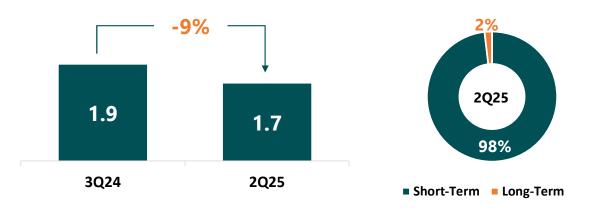


Stable Net financial Debt and gross debt reduction at holding level



Gross Debt breakdown by term at Holding ¹ level

liabilities & warranties)



Net Financial Debt at Holding Level ¹

Leverage and NFD

Net Financial debt key drivers:

- Net Debt / EBITDA ratio of 0.9x reflects strong operational improvement and efficient cash generation during the second quarter of 2025.
- Financial efficiencies captured by reducing the average debt maturity and benefitting from better market rates.





Conclusions

Solid operational and financial performance continues to define our year

2Q25 Final remarks & Strategic outlook



- **Solid performance in Colombia**, with strong top-line growth, significant EBITDA expansion, and improved profitability driven by commercial focus, cost efficiencies, and real estate and other businesses contributions.
- We are building a solid path to profitability in the Colombian retail business.
- Consistent growth and profitability in Uruguay, supported by the successful implementation of commercial initiatives.
- **Challenging environment in Argentina**, where efforts to streamline operations and reduce costs are still running, while the real estate business remains resilient despite ongoing macroeconomic pressures.
- We are actively **developing new avenues for growth and reinvesting margin** improvements back into the business.
- Our continued focus on margin expansion and disciplined cost control is driving sustained profitability.
- **Strong 1H Results** keep us on track to deliver our FY Plan, both, P&L and Cash.

Appendices





Notes and Glossary

Notes:

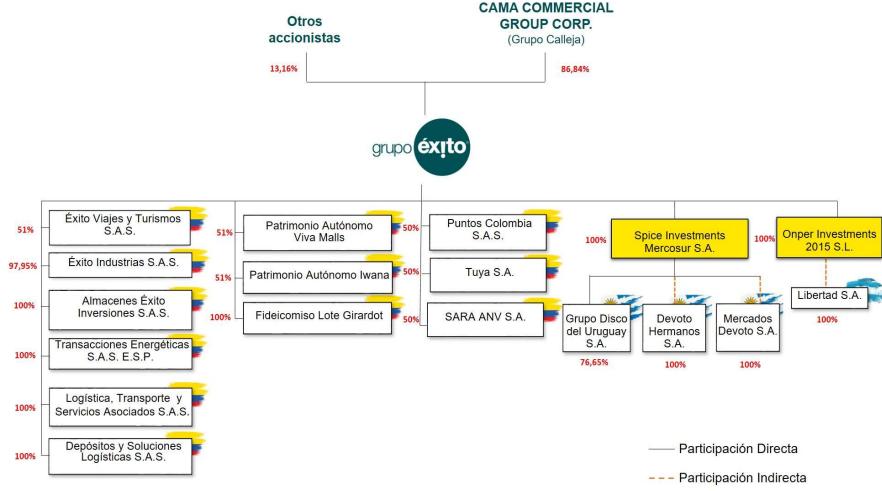
- Numbers are expressed in short scale, COP billion represent 1,000,000,000.
- Growth and variations are expressed in comparison to the same period last year, except when stated otherwise.
- Sums and percentages may reflect discrepancies due to rounding of figures.
- All margins are calculated as percentage of Net Revenue.
- Percentages represent relative proportions, and as such they cannot be directly added or subtracted from each other because they are not absolute numeric values.

Glossary:

- Colombia results: consolidation of Almacenes Éxito S.A. and its subsidiaries in the country.
- Consolidated results: Almacenes Éxito results, Colombian and international subsidiaries in Uruguay and Argentina.
- Adjusted EBITDA: Earnings Before Interest, Taxes, Depreciation, and Amortization plus Associates & Joint Ventures results.
- EPS: Earnings Per Share calculated on an entirely diluted basis.
- Financial Result: impacts of interests, derivatives, financial assets/liabilities valuation, FX changes and other related to cash, debt, and other financial assets/liabilities.
- Free cash flow (FCF) = Net cash flows used in operating activities plus Net cash flows used in investing activities plus Variation of collections on behalf of third parties plus Lease liabilities paid plus Interest on lease liabilities paid (using variations for the last 12 M for each line); the cash flow has been re-expressed to be aligned with the financial statements.
- GLA: Gross Leasable Area.
- GMV: Gross Merchandise Value.
- Holding: Almacenes Éxito results without Colombian and international subsidiaries.
- Net Revenue: Total Revenue related to Retail Sales and Other Revenue.
- Retail Sales: sales related to the retail business.
- Other Revenue: revenue related to complementary businesses (real estate, insurance, travel, etc.) and other revenue.
- Recurring EBITDA: Earnings Before Interest, Taxes, Depreciation, and Amortization Operating Profit adjusted by other non-recurring operational income (expense).
- Recurring Operating Profit (ROI): Gross Profit adjusted by SG&A expense and D&A.
- SSS: same-store-sales levels, including the effect of store conversions and excluding the calendar effect.



Ownership Structure





Management Team





Juan Carlos Calleja CEO Grupo Éxito



General Manager Colombia



Jean Christophe Tijeras General Manager Uruguay



Ramón Quagliata

General Manager

Argentina

ESG initiatives to generate value: economic growth, social development and environmental protection

ESG Follow UP Strategy



Zero Malnutrition

- **36,378 children benefited** in nutrition and complementary programs.
- 56,677 food package donated to children and their family.
- •Through our "VivirPlenamente" mental health program, we provided 1,383 consultations to 319 patients.
- We are present in 32 departments and 83 municipalities.



Our people

- 32,817 collaborators accessed employe benefits.
- **3,571** collaborators have received training in various skills.
- 389 health promotion activities for our employees, focused on physical, mental and occupational health, with the active participation of 9,626 employees.



Sustainable Trade

Through the "Cultivando Oportunidades" program, we purchase locally:

- 90.7% of fruits and vegetables, 87.2% of which were purchased directly.
- 93.7% of our meat.
- 87.2% of our seafood.
- 100% of our eggs.

Similarly, **95.6% of our textile garments** were acquired locally.



My Planet

•4,498 tons of recyclable material collected in the operation. 100% of proceeds support child nutrition projects in Colombia.



Consolidated Income Statement

in COP M	2Q25	2Q24	% Var	1H25	1H24	% Va
Retail Sales	4,971,246	4,852,467	2.4%	10,135,835	9,888,571	2.5%
Other Revenue	237,223	222,450	6.6%	477,276	461,485	3.4%
Net Revenue	5,208,469	5,074,917	2.6%	10,613,111	10,350,056	2.5%
Cost of Sales	(3,845,287)	(3,746,958)	2.6%	(7,839,122)	(7,674,308)	2.1%
Cost D&A	(27,399)	(28,255)	(3.0%)	(55,433)	(54,091)	2.5%
Gross Profit	1,335,783	1,299,704	2.8%	2,718,556	2,621,657	3.7%
Gross Margin	25.6%	25.6%	4 bps	25.6%	25.3%	29 bps
SG&A Expense	(910,940)	(986,028)	(7.6%)	(1,950,599)	(2,031,704)	(4.0%
Expense D&A	(144,169)	(149,603)	(3.6%)	(294,098)	(297,398)	(1.1%)
Total Expense	(1,055,109)	(1,135,631)	(7.1%)	(2,244,697)	(2,329,102)	(3.6%)
Expense/Net Rev	20.3%	22.4%	(212) bps	21.2%	22.5%	(135) bps
Recurring Operating Income (ROI)	280,674	164,073	71.1%	473,859	292,555	62.0%
ROI Margin	5.4%	3.2%	216 bps	4.5%	2.8%	164 bps
Non-Recurring Income/(Expense)	17,310	(15,910)	208.8%	22,467	(49,164)	145.7%
Operating Income (EBIT)	297,984	148,163	101.1%	496,326	243,391	103.9%
EBIT Margin	5.7%	2.9%	280 bps	4.7%	2.4%	232 bps
Net Financial Result	(111,445)	(115,028)	(3.1%)	(188,417)	(197,738)	(4.7%)
Associates & Joint Ventures Results	14,343	(26,362)	154.4%	24,413	(48,422)	150.4%
EBT	200,882	6,773	2865.9%	332,322	(2,769)	12101.5%
Income Tax	4,127	28,431	(85.5%)	411	29,993	(98.6%)
Net Result	205,009	35,204	482.3%	332,733	27,224	1122.2%
Non-Controlling Interests	(58,144)	(53,939)	7.8%	(92,721)	(83,822)	10.6%
Group profit (loss) for the period	146,865	(18,735)	883.9%	240,012	(56,598)	524.1%
Net Margin	2.8%	(0.4%)	319 bps	2.3%	(0.5%)	281 bps
Recurring EBITDA	452,242	341,931	32.3%	823,390	644,044	27.8%
Recurring EBITDA Margin	8.7%	6.7%	195 bps	7.8%	6.2%	154 bps
Adjusted EBITDA	483,895	299,659	61.5%	870,270	546,458	59.3%
Adjusted EBITDA Margin	9.3%	5.9%	339 bps	8.2%	5.3%	292 bps
EBITDA	469,552	326,021	44.0%	845,857	594,880	42.2%
EBITDA Margin	9.0%	6.4%	259 bps	8.0%	5.7%	222 bps

Shares	1,297.864	1,297.864	0.0%	1,297.864	1,297.864	0.0%
EPS	113.2	(14.4)	883.9%	184.9	(43.6)	524.1%

Note: Consolidated data include results from Colombia, Uruguay and Argentina, eliminations, and the FX effect of -3.0% at Net Revenue and -0.4% at Recurring EBITDA during 2Q25. Also, the FX effect of -2.1% at Net Revenue and -0.9% at Recurring EBITDA during 1H25. Recurring EBITDA refers to Earnings Before Interest, Taxes, Depreciation, and Amortization adjusted by other non-recurring operational income (expense). Adjusted EBITDA refers to Earnings Before Interest, Taxes, Depreciation, and Amortization plus Associates & Joint Ventures results. EPS considers the weighted average number of outstanding shares (IAS 33), corresponding to 1,297,864,359 shares.



Income Statement and CapEx by Country

Income Statement	Colombia	<u>Uruguay</u>	<u>Argentina</u>	Consol	Colombia	<u>Uruguay</u>	<u>Argentina</u>	Consol
in COP M	2Q25	2Q25	2Q25	2Q25	1H25	1H25	1H25	1H25
Retail Sales	3,742,444	994,372	234,430	4,971,246	7,553,023	2,048,741	534,071	10,135,835
Other Revenue	209,211	12,299	15,713	237,223	422,939	21,443	32,894	477,276
Net Revenue	3,951,655	1,006,671	250,143	5,208,469	7,975,962	2,070,184	566,965	10,613,111
Cost of Sales	(3,032,880)	(637,886)	(174,521)	(3,845,287)	(6,154,944)	(1,293,450)	(390,728)	(7,839,122)
Cost D&A	(25,337)	(2,160)	98	(27,399)	(51,240)	(4,275)	82	(55,433)
Gross profit	893,438	366,625	75,720	1,335,783	1,769,778	772,459	176,319	2,718,556
Gross Margin	22.6%	<i>36.4%</i>	30.3%	25.6%	22.2%	<i>37.3%</i>	31.1%	25.6%
SG&A Expense	(570,858)	(249,212)	(90,870)	(910,940)	(1,245,723)	(504,967)	(199,909)	(1,950,599)
Expense D&A	(112,330)	(23,515)	(8,324)	(144,169)	(229,215)	(45,972)	(18,911)	(294,098)
Total Expense	(683,188)	(272,727)	(99,194)	(1,055,109)	(1,474,938)	(550,939)	(218,820)	(2,244,697)
Expense/Net Rev	17.3%	27.1%	<i>39.7%</i>	20.3%	18.5%	26.6%	38.6%	21.2%
Recurring Operating Income (ROI)	210,250	93,898	(23,474)	280,674	294,840	221,520	(42,501)	473,859
ROI Margin	<i>5.3%</i>	9.3%	(9.4%)	5.4%	3.7%	10.7%	(7.5%)	4.5%
Non-Recurring Income and (Expense	6,452	10,720	138	17,310	12,922	11,374	(1,829)	22,467
Operating Income (EBIT)	216,702	104,618	(23,336)	297,984	307,762	232,894	(44,330)	496,326
EBIT Margin	5.5%	10.4%	(9.3%)	5.7%	3.9%	11.2%	(7.8%)	4.7%
Net Financial Result	(68,710)	4,137	(46,872)	(111,445)	(138,571)	6,053	(55,899)	(188,417)
Recurring EBITDA	347,917	119,573	(15,248)	452,242	575,295	271,767	(23,672)	823,390
Recurring EBITDA Margin	8.8%	11.9%	(6.1%)	8.7%	7.2%	13.1%	(4.2%)	7.8%
CAPEX								
in COP M	24,090	9,708	968	34,766	50,068	30,029	968	81,065
in local currency	24,090	94	283		50,068	303	283	

Notes: Consolidated data include results from Colombia, Uruguay and Argentina, eliminations, and the FX effect of -3.0% at Net Revenue and -0.4% at Recurring EBITDA during 2Q25, -2.1% and -0.9%, respectively during 1H25. Recurring EBITDA refers to Earnings Before Interest, Taxes, Depreciation, and Amortization adjusted by other non-recurring operational income (expense). The Colombia perimeter includes the consolidation of Almacenes Éxito S.A. and its subsidiaries in the country. Data in COP includes a -0.5% FX effect in Uruquay at Net Revenue and at Recurring 31 EBITDA during 2Q25 and -35.9% in Argentina, respectively, for 1H25 Uruguay -2.0% and -24.8% for Argentina, calculated with the average and closing exchange rate.



Consolidated Balance Sheet

in COP M	Jun 2025	Dec 2024	Var %
Assets	17,198,369	17,554,555	(2.0%)
Current assets	5,293,829	5,456,605	(3.0%)
Cash & Cash Equivalents	1,314,864	1,345,710	(2.3%)
Inventories	2,755,662	2,818,786	(2.2%)
Accounts receivable	479,414	659,699	(27.3%)
Assets for taxes	678,611	553,916	22.5%
Assets held for sale	2,645	2,645	0.0%
Others	62,633	75,849	(17.4%)
Non-current assets	11,904,540	12,097,950	(1.6%)
Goodwill	3,278,921	3,297,086	(0.6%)
Other intangible assets	380,193	400,714	(5.1%)
Property, plant and equipment	4,118,432	4,261,625	(3.4%)
Investment properties	1,780,695	1,828,326	(2.6%)
Right of Use	1,745,583	1,728,352	1.0%
Investments in associates and JVs	315,966	291,554	8.4%
Deferred tax asset	250,141	253,085	(1.2%)
Others	34,609	37,208	(7.0%)

in COP M	Jun 2025	Dec 2024	Var %
Liabilities	8,991,415	9,539,043	(5.7%)
Current liabilities	6,823,577	7,197,560	(5.2%)
Trade payables	3,927,911	4,408,479	(10.9%)
Lease liabilities	287,579	299,456	(4.0%)
Borrowing-short term	2,155,287	1,984,727	8.6%
Other financial liabilities	125,689	60,481	107.8%
Liabilities for taxes	90,846	119,210	(23.8%)
Others	236,265	325,207	(27.3%)
Non-current liabilities	2,167,838	2,341,483	(7.4%)
Trade payables	1,680	22,195	(92.4%)
Lease liabilities	1,703,697	1,684,788	1.1%
Borrowing-long Term	166,470	273,722	(39.2%)
Other provisions	13,592	14,068	(3.4%)
Deferred tax liability	245,300	304,235	(19.4%)
Liabilities for taxes	5,851	7,321	(20.1%)
Others	31,248	35,154	(11.1%)
Shareholder 's equity	8,206,954	8,015,512	2.4%



Consolidated Cash Flow

in COP M	Jun 2025	Jun 2024	Var %
Profit	332,733	27,224	1122.2%
Operating income before changes in working capital	818,567	631,118	29.7%
Cash Net (used in) Operating Activities	317,521	(544,532)	158.3%
Cash Net (used in) Investment Activities	(70,583)	(226,680)	(68.9%)
Cash net provided by Financing Activities	(271,190)	526,868	(151.5%)
Var of net of cash and cash equivalents before the FX rate	(24,252)	(244,344)	(90.1%)
Effects on FX changes on cash and cash equivalents	(6,594)	18,643	(135.4%)
(Decresase) net of cash and cash equivalents	(30,846)	(225,701)	(86.3%)
Opening balance of cash and cash equivalents	1,345,710	1,508,205	(10.8%)
Ending balance of cash and cash equivalents	1,314,864	1,282,504	2.5%



Holding Income Statement¹

in COP M	2Q25	2Q24	% Var	1H25	1H24	% Var
Retail Sales	3,746,757	3,504,742	6.9%	7,561,764	7,213,231	4.8%
Other Revenue	91,256	96,918	(5.8%)	192,627	223,019	(13.6%)
Net Revenue	3,838,013	3,601,660	6.6%	7,754,391	7,436,250	4.3%
Cost of Sales	(3,029,667)	(2,859,153)	6.0%	(6,148,768)	(5,908,441)	4.1%
Cost D&A	(24,244)	(24,053)	0.8%	(49,043)	(47,701)	2.8%
Gross profit	784,102	718,454	9.1%	1,556,580	1,480,108	5.2%
Gross Margin	20.4%	19.9%	48 bps	20.1%	19.9%	17 bps
SG&A Expense	(552,705)	(586,911)	(5.8%)	(1,165,443)	(1,228,079)	(5.1%)
Expense D&A	(109,502)	(114,871)	(4.7%)	(224,358)	(229,991)	(2.4%)
Total Expense	(662,207)	(701,782)	(5.6%)	(1,389,801)	(1,458,070)	(4.7%)
Expense/Net Rev	(17.3%)	(19.5%)	223 bps	(17.9%)	(19.6%)	168 bps
Recurring Operating Income (ROI)	121,895	16,672	631.1%	166,779	22,038	656.8%
ROI Margin	<i>3.2%</i>	0.5%	271 bps	2.2%	0.3%	185 bps
Non-Recurring Income and (Expense)	6,419	(14,859)	143.2%	12,894	(50,004)	125.8%
Operating Income	128,314	1,813	6977.4%	179,673	(27,966)	742.5%
EBIT Margin	3.3%	0.1%	329 bps	2.3%	(0.4%)	269 bps
Net Financial Result	(79,902)	(108,099)	(26.1%)	(160,902)	(215,743)	(25.4%)
Group profit (loss) for the period	146,865	(18,735)	883.9%	240,012	(56,598)	524.1%
Net Margin	3.8%	(0.5%)	435 bps	3.1%	(0.8%)	386 bps
Recurring EBITDA	255,641	155,596	64.3%	440,180	299,730	46.9%
Recurring EBITDA Margin	6.7%	4.3%	234 bps	5.7%	4.0%	165 bps

⁽¹⁾ Holding: Almacenes Éxito Results without Colombia subsidiaries Recurring EBITDA refers to Earnings Before Interest, Taxes, Depreciation, and Amortization adjusted by other non-recurring operational income (expense).



Holding Balance Sheet¹

in COP M	Jun 2025	Dec 2024	Var %
Assets	13,923,422	13,904,222	0.1%
Current assets	3,999,420	3,971,573	0.7%
Cash & Cash Equivalents	789,155	856,675	(7.9%)
Inventories	2,269,565	2,230,260	1.8%
Accounts receivable	246,842	314,528	(21.5%)
Assets for taxes	594,369	495,669	19.9%
Others	99,489	74,441	33.6%
Non-current assets	9,924,002	9,932,649	(0.1%)
Goodwill	1,453,077	1,453,077	0.0%
Other intangible assets	162,128	171,861	(5.7%)
Property, plant and equipment	1,785,916	1,861,804	(4.1%)
Investment properties	63,744	64,177	(0.7%)
Right of Use	1,528,874	1,525,968	0.2%
Investments in subsidiaries, associates and JVs	4,752,412	4,653,658	2.1%
Others	177,851	202,104	(12.0%)

in COP M	Jun 2025	Dec 2024	Var %
Liabilities	7,038,391	7,215,710	(2.5%)
Current liabilities	5,499,367	5,591,365	(1.6%)
Trade payables	2,963,939	3,129,255	(5.3%)
Lease liabilities	292,892	315,308	(7.1%)
Borrowing-short term	1,708,946	1,553,175	10.0%
Other financial liabilities	194,024	161,672	20.0%
Liabilities for taxes	66,576	108,668	(38.7%)
Others	272,990	323,287	(15.6%)
Non-current liabilities	1,539,024	1,624,345	(5.3%)
Lease liabilities	1,475,115	1,443,071	2.2%
Borrowing-long Term	32,259	128,672	(74.9%)
Other provisions	13,435	13,843	(2.9%)
Others	18,215	38,759	(53.0%)
Shareholder 's equity	6,885,031	6,688,512	2.9%



Debt by country and maturity

Net debt breakdown by country

30 Jun 2025, (millions of COP)	Holding (2)	Colombia	Uruguay	Argentina	Consolidated
Short-term debt	1,902,970	1,831,977	325,714	123,285	2,280,976
Long-term debt	32,259	32,260	134,210	-	166,470
Total gross debt (1) (2)	1,935,230	1,864,236	459,924	123,285	2,447,445
Cash and cash equivalents	789,155	959,715	318,035	37,114	1,314,864
Net debt	(1,146,075)	(904,522)	(141,890)	(86,170)	(1,132,582)

Holding Gross debt by maturity

30 Jun 2025, (millions of COP)	Nominal amount	Nature of interest rate	Maturity Date	30-jun-25
Revolving credit facility - Bilateral	400,000	Floating	July 2025	400,000
Short Term - Bilateral	200,000	Floating	July 2025	200,000
Short Term - Bilateral	150,000	Floating	July 2025	150,000
Short Term - Bilateral	135,000	Floating	July 2025	135,000
Short Term - Bilateral	83,400	Floating	July 2025	83,400
Short Term - Bilateral	100,000	Floating	August 2025	100,000
Short Term - Bilateral	100,000	Floating	August 2025	100,000
Short Term - Bilateral	100,000	Floating	August 2025	100,000
Short Term - Bilateral	95,000	Floating	August 2025	95,000
Short Term - Bilateral	50,000	Floating	August 2025	50,000
Short Term - Bilateral	100,000	Floating	November 2025	100,000
Short Term - Bilateral	82,515	Floating	November 2025	82,515
Long Term - Bilateral	290,000	Floating	March 2026	48,331
Long Term - Bilateral	190,000	Floating	March 2027	69,103
Total gross debt (3)	2,075,915			1,713,349

Note: The Colombia perimeter includes the consolidation of Almacenes Éxito S.A. and its subsidiaries in the country. 1) Debt without contingent warranties and letters of credits. (2) Holding gross debt issued 100% in Colombian Pesos with an interest rate below IBR3M + 2.0%, debt at the nominal amount. IBR 3M (Indicador Bancario de Referencia) – Market Reference Rate: 9.25%; other collections included, and positive hedging valuation not included. (3) Debt at the nominal amount.



Store number and Retail Sales area

Sales area (sam)

Daimer by Country	Store Humber	Sales alea (Sylli)
Colombia		
Exito	201	625,781
Carulla	134	97,890
Surtimax	51	19,375
Super Inter	42	39,827
Surtimayorista	55	49,073
Total Colombia	483	831,946

Store number



Ranner by country

Uruguay		
Devoto	55	37,510
Disco	31	35,350
Geant	2	15,240
Six or Less	1	304
Total Uruguay	89	88,405



Argentina		
Libertad	15	81,842
Mayorista	5	5,850
Total Argentina	20	87,692
TOTAL	592	1,008,043

Note: The store count does not include the 1,962 allies in Colombia.

Laura Botero Morales

Investor Relations Director

+57 (604) 6049696 Ext 306560 ainvestor@grupo-exito.com

Cra 48 No 32 B Sur 139, Viva Envigado Medellín, Colombia

<u>www.grupoexito.com.co</u> <u>exitoinvestor.relations@grupo-exito.com</u>





